

# Investor Presentation

6 February 2023

Imagion Biosystems Limited
ImagionBiosystems.com
ASX:IBX



#### Imagionbiosystems.com

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## Imagion Biosystems Overview

# We are a clinical stage medical imaging company developing next generation molecular imaging technologies

- Innovative medical imaging using bio-safe magnetic nanoparticles to detect cancer and other diseases
- ✓ Proprietary MagSense® technology is non-invasive and nonradioactive and provides more specific & sensitive detection for cancer than current imaging technologies
- Multiple commercial opportunities with magnetic nanoparticles:
  - Imaging agents for use with mainstream clinical Magnetic Resonance Imaging (MRI) systems
  - Doctor's office testing with our proprietary Magnetic Relaxometry (MRX) system
  - ▼ Therapy and/or drug delivery

# Imagion Biosystems ASX:IBX

- ✓ Market cap: ~\$25 million
- ✓ Cash at 31 Dec 2022: \$4.4 million
- Aug 2022 –MagSense® imaging agent for HER2
   Breast Cancer reported for first patient cohort as safe and well tolerated
- Sep 2022 –Preclinical research for prostate cancer detection presented at World Molecular Imaging Conference
- Dec 2022 -Clinical data from the first cohort of the MagSense HER2 Breast Cancer Phase I study presented
- Feb 2023 -Company announces strategy to prioritize development and commercialization of the MagSense® nanoparticle technology w/ MRI

## **Investment Highlights**



#### Key Initial Clinical Milestones Achieved

- First product for HER2 breast cancer shown to be safe and well tolerated in Phase I study
- Clinical data support potential use with both proprietary detection technology and conventional MRI



# Product Pipeline Addresses Large Markets & Unmet Needs

- First 3 products address \$4-5B markets for noninvasive detection of cancers
- Reduces need to rely on invasive biopsies
- Earlier detection known to improve patient outcomes



# MagSense® Technology Will Transform Cancer Diagnosis

- Identifies molecular signature rather than identifying "suspicious lesions"
- Works with conventional MRI and does not require radioactivity



### Multiple Revenue Opportunities

- ✓ To be sold as reimbursed single use consumable with high gross margins
- Alignment with strategic partners to commercialise in global markets
- Utility extendable to therapeutic applications and delivering drugs



### Strong Leadership and Advisory Boards

- Experienced and skill diverse board of directors and management team
- Clinical and Scientific Advisory Boards with collective expertise in oncology, medical imaging, nanotechnology and clinical trial design

### 01

### A Global Medical Need

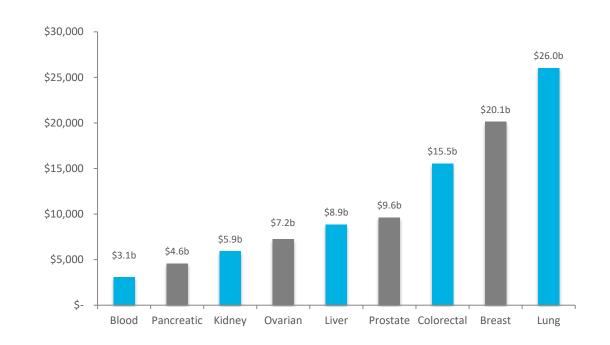
Each year cancer kills 9 million people globally

\$100 billion spent annually to diagnose or detect cancer, yet cancer continues to be a leading cause of mortality and morbidity.

# A Growing Global Health Problem

### 1 in 3 people are affected by cancer

**US\$100 BILLION CANCER DIAGNOSTICS MARKET** 



Millions (USD)



<sup>\*</sup> Source: Transparency Market Research – Global Cancer Diagnostics Market 2014-2020

### Clear Unmet Medical Need

### Anatomical images can't differentiate benign from malignant lesions



X-Ray (Mammography)

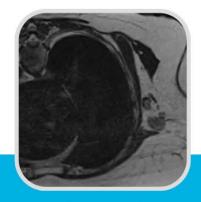
Mammography used for screening for breast cancer but limited to identifying "areas of interest"

Exposure to ionizing radiation



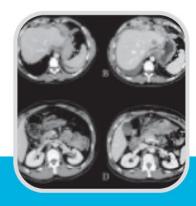
**Ultrasound** 

Inexpensive but poor sensitivity for detecting tumors – tumors must be billions of cells in size



Magnetic Resonance (MRI)

Good image resolution but limited to identifying suspicious lesions even with conventional contrast agents



Computed Tomography (CT)

Can provide good anatomical context for guiding biopsy but not diagnostic

Exposure to ionizing radiation



Position Emission Tomography (PET)

High-sensitivity with limited resolution and expensive

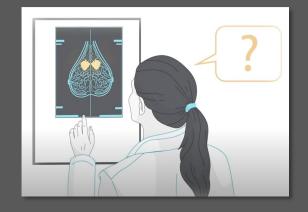
Requires use of radioactive tracer

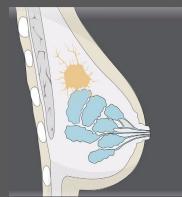
# 02 MagSense® Technology

# **Enabling Molecular Imaging**

# MagSense® Technology aims to transform how medical imaging can detect and diagnose cancer

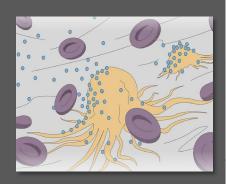
- ✓ Non-invasive a safe and non-surgical solution to detect cancer
- No radioactivity uses bio-safe magnetic nanoparticles to "tag" cancer cells
- ✓ Specific use of targeted imaging agent provides molecular confirmation of the presence of cancer not just a suspicion
- Platform technology can be used for many cancers as well as other diseases

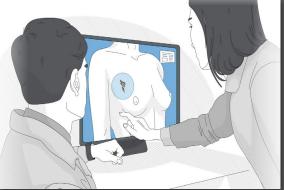




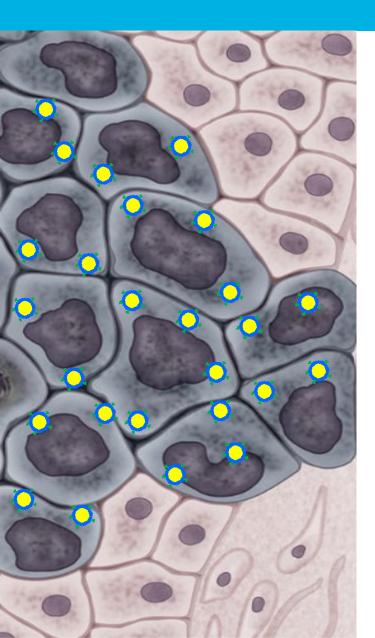
Conventional methods are not specific and can only identify a region of interest

MagSense® nanoparticles produce a molecular signature indicating the presence of a tumor





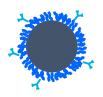
### How It Works



# Bio-safe magnetic nanoparticles are attracted to the tumor and detected



Patients are given a low dose injection of the nanoparticle imaging agent



Targeting molecules affixed to the nanoparticles, ensure high specificity for the cancer, and cause the nanoparticles to find and bind to tumor cells

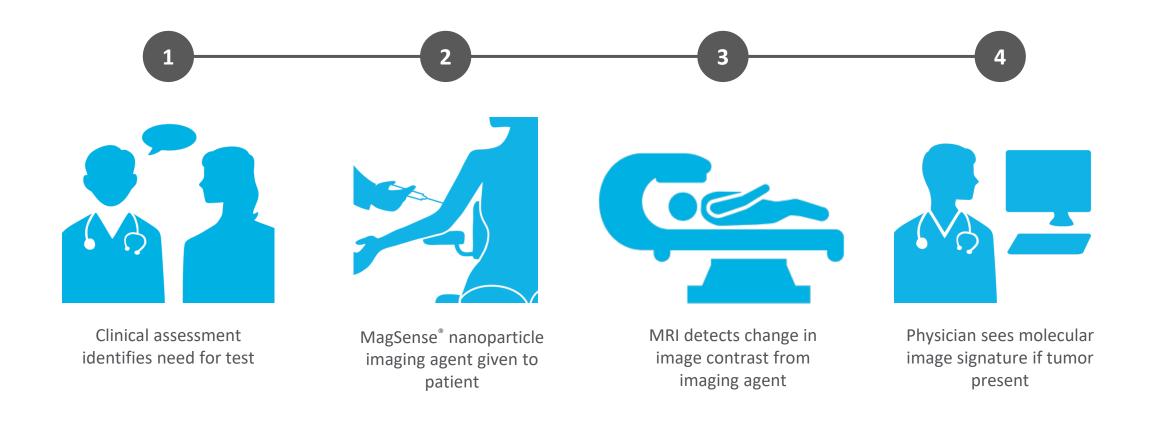


Once attached to the tumor the magnetic property of the particles is detectable by magnetic sensors and can be imaged by MRI



The tiny nanoparticles are cleared by the body through the liver with the iron core being "repurposed" to produce ferritin used in hemoglobin production

## MagSense® Molecular Imaging



Works within current cancer diagnosis and staging protocols.

## How It Works - Video



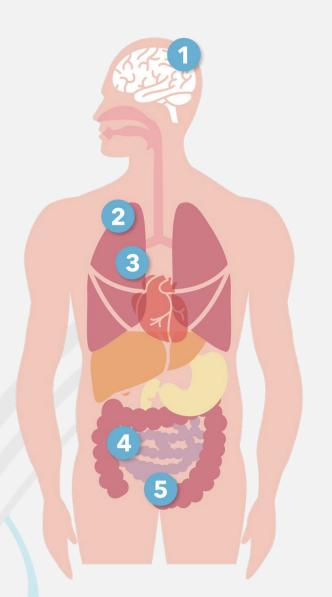


# **Broad Commercial Applicability**

MagSense® imaging agents can be developed for many types of solid tumors and can be used at multiple stages of diagnosis including primary diagnosis, staging, and monitoring the effectiveness of therapy.

Each type of cancer will have a unique and specific formulation for the cancer of interest creating a portfolio of imaging agents and a recurring revenue stream for each indication of use.

- 1 Brain Cancer
- 2 Lung Cancer
- 3 Breast Cancer
- 4 Ovarian Cancer
- 5 Prostate Cancer



# The Phase I Clinical Study

### **Detection of Nodal Metastases in HER2+ Breast Cancer**

- No issues of safety or tolerability related to the imaging agent reported to date
- Data reported show the imaging agent results in a detectable magnetic signature by both imaging methods - MRI and MRX
- Blinded review by independent expert panel of radiologists has corroborated findings
- Trial to remain open for enrolment during 2023 to provide additional data to inform future study design and evaluate diagnostic performance

Noninvasive Detection of Lymph Node Involvement in Subjects with Human Epidermal Growth Factor Receptor 2 Positive (HER2+) Breast Cancer A First-In-Human Phase 1 Study Using the MagSense® HER2 Imaging Agent

Jane Fox1, Natalie Young2, Steven D. Reich3, Marie Zhang3, Robert Proulx3, Yalia Jayalakshmi3\*

#### Introduction

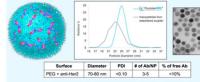
The standard of care for axillary staging in breast cancer requires lymph nodes be surgically removed for histopathological examination. Superparamagnetic iron oxide nanoparticles (SPIONs) have been used in preclinical and clinical research as imaging agents for decades because of their magnetic properties and their known safety profile, including for evaluation of tumor status of lymph nodes. However, the SPIONs used to-date have been non-targeted. typically dextran coated particles, that result in image contrast associated with non-specific uptake by macrophages. The MagSense® HER2 Imaging Agent has been developed as a molecular imaging agent specific for patients with Human Epidermal Growth Factor Receptor 2 (HER2) - positive breast cancer as an aid in detecting nodal disease. The imaging agent incorporates an anti-HER2 antibody covalently conjugated to a SPION to provide targeted specific binding of the imaging agent when HER2 expressing tumor cells are present. Here we present the clinical results from the first six patients dosed with MagSense® HER2 in the ongoing phase 1 study (ACTRN12621000126819).

#### Study Objective

This study is designed as a preliminary proof-of-principle for the HER2 targeted imaging agent. The primary objective of this first-in-human study is an initial assessment of the safety and tolerability of the injectable imaging agent. A secondary objective of the study is the confirmation that the route of administration is effective in allowing the imaging agent to reach the patient's lymph nodes. The exploratory objectives of the study include a comparison of two imaging modalities: magnetic resonance imaging (MRI) and a novel technology known as superparamagnetic relaxometry (SPMR). Results of the imaging methods are compared to standard clinical tissue histopathology to achieve a preliminary assessment as to whether the MagSense® HER2 imaging agent, when used with one or both imaging modalities, might provide improved axillary nodal assessment for clinical decision making

#### **HER2 Targeted Magnetic Nanoparticles**

The MagSense® HER2 imaging agent is designed for use with the magnetic relaxometry



Superparamagnetic magnetite (Fe<sub>2</sub>O<sub>4</sub>) cores are made with high magnetic relaxivity (r<sub>2</sub> 180 mM-1 s-1 at 3 T and 590 mM-1 s-1 at 7 T) providing excellent Néel relaxation and T2 contrast. Particles are monodispersed with narrow size distribution and exhibit high magnetic saturation. To make a molecular imaging agent, cores are encapsulated with a polymer and then functionalized with carboxylate (COO) surface. Polyethylene Glycol (PEG)



Acknowledgements: We are very grateful to all the patients for their selfless participation in the study. Our sincere thanks to the investigators, the site staff and the entire study team for their efforts.

Corresponding email: yalia.jayalakshmi@imagionbio.com

#### Study Design

#### Patient Eligibility Newly diagnosed HER2-positive breast cancer patients prior to treatmen

Suspicion of nodal disease by clinical evaluation, e.g., ultrasound or biopsy

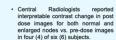
- Breast MRI on Day 1 prior to MagSense® HER2 administration (pre-dose)
- Subcutaneous injection (peri-tumoral or areolar) of 30mg dose of MagSense® HER2 Breast MRI on Day 2 (~ 24 hours post-dose
- . Breast MRI on Day 4 (~ 72 hours post dose) for patients 1-6 only
- · Following last MRI, either dissected nodes if surgery planned before systemic therapy or
- biopsy (core needle) of a clinically "suspicious" lymph node obtained · Dissected nodes or biopsied tissue(s) analyzed ex vivo for magnetic relaxometry and
- · Day 7 safety follow up and Day 28 study completion

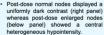
#### Safety & Tolerability

- · A Safety Review Committee (SRC) reviewed safety data following the first cohort of patients (N=6)
- · No dose limiting toxicities reported
- · Injection Site Reactions (ISR) majority reported as mild or moderate, mostly discoloration at the injection site.
- · No imaging agent or procedure related adverse events (AEs) reported.
- · Subjects enrolled after the SRC review show similar safety and tolerability.

#### MR Imaging Results

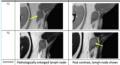
- · MRI measurements were conducted using a 1.5T or 3T clinical scanner with a standardized 20-minute breast imaging protocol of the ipsilateral axillary region.
- · A central radiology group was used to evaluate all patient images and compare pre-dose images to post-dose images. Nodes were assessed by both conventional radiological measures such as size and morphology as well as for changes in contrast intensity. A 30% change in contrast intensity (as observed by the radiologist) between pre- and postdose images was considered sufficient to have observable presence of nanoparticles.
- Nodes were scored as "suspicious", or "normal" or "indeterminate" both pre-dose and





There was no intensity change from post-dose Day 2 to Day 4





were not interpretable - excess susceptibility in one and potentially lack of particle drainage in another (see pathology section)

nodal status of "indeterminate

In 2 subjects, post-dose images

nodes (ex.: above panel)

#### Tissue Specimens

- formalin fixed specimens from all sites.
- measurements were performed prior to processing the tissue for pathology.

#### SPMR Results

- SPMR measurements were conducted by vivo at Central SPMR laboratory using preclinical instrument parameters
- Subject 2 samples (3 nodes sliced as 9 specimens) measured significant SPMR signal (3-10x o LOQ) in 8 of 9 specimens. LOQ~ 2.5 µg of iron
- Core biopsy specimens did not result in measurable SPMR signals. Core biopsy represents 2-5% of a full node and are insufficient size to inform SPMR sensitivity for the clinical in-vivo use case.
- These data suggest feasibility for SPMR measurement in subject nodes when sufficient sample in available, More samples are needed for evaluating concordance with pathology and for future

#### Histopathology

- · Histopathology was evaluated using hematoxylin & Eosin (H&E), HER2 and Prussian Blue (iron)
- stains. 5 subjects had specimens available for pathology staining (see Specimen Table above). · 4 subjects showed Prussian Blue stain in the lymph nodes confirming presence of iron particles
- . 1 subject's specimens had no iron stain. Same subject did not show any evidence of imaging agent in post MR images. Either issues with lymphatic drainage or technical issues with inju-
- · 4 subjects showed HER2 positive nodal metastasis and 1 subject was negative for tumo





#### Clinical Concordance

- Four (4) of six (6) subjects were evaluable for MRI vs. pathology concordance at patient level.
- · In 3 subjects, post dose MRI assessments by central radiologists were in concordance with pathological confirmation of nodal metastasis.
- Radiologists reported a suspicious node in subject 6 (pre- and post-dose) who was pathology negative\*\*.
- \*\*Note that in first cohort, the biopsied node and the MR-suspicious node are not confirmed to be same (no clips or localization). Therefore, even though the biopsied node was negative, we cannot rule out the possibility of a positive pathology from the MR suspicious node. To address this issue, protocol was amended for 2nd cohort, to include an MRI compatible clip in a clinically suspicious node to allow MR imaging of the same node for evaluating concordance at node level

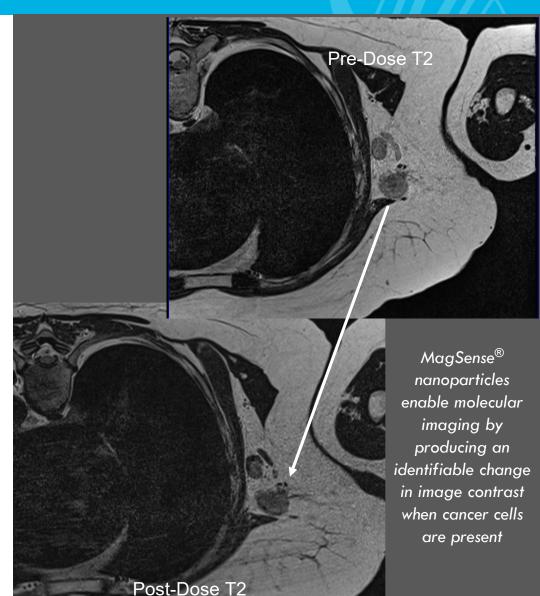
#### Conclusions – Future Work

These preliminary results indicate that an anti-HER2 targeted imaging agent can be safely administered and used as an aid in assessing nodal disease for HER2 - positive breast cancer. Histopathological examination of excised lymph nodal tissue confirms the presence of tumor cells and the MagSense® HER2 nanoparticles in the nodes. Comparison of pre-dose vs. post-dose MR images appear to discriminate suspicious nodes from the normal nodes by the molecular signature of the HER2 targeted nanoparticles. These data suggest that combining standard morphological assessments (size and shape) with observable changes in MR contrast has the potential to improve radiological evaluation thereby improving the standard of care clinical assessments. Evaluation of the second imaging modality (SPMR) is on-going with specimens from patients undergoing nodal dissection. The study remains open for

# MagSense® Imaging with MRI

### Changing the way we look at cancer

- ✓ Data from the Phase I study indicates our molecularly targeted nanoparticles could be effective in detecting nodal disease when used in conjunction with conventional MRI scanners
- Improves radiological review compared to standard of care use of ultrasound and anatomical evaluation only
- Works within current standard of care diagnosis and staging protocols with MRI systems widely available in hospitals around the globe, making it easier to undertake clinical studies, and making market access easier and faster
- ✓ Could eliminate unnecessary biopsies, or node removals, done today for most patients (to confirm cancer whether node suspicious or negative) reducing incidence of lymphedema and associated morbidity and reducing time to clinical decision and treatment
- Would save health providers US\$ millions per year compared to the current standard of care



# Growth Strategy

# Leveraging MRI

### **Accelerating our path to commercial product**



#### **The Market**

- Increases addressable market by now targeting the large installed base of existing MRI sites worldwide
- Makes total addressable market (TAM) of AU\$500m per year in HER2 Breast Cancer immediately accessible



#### **Path to Commercialisation**

- Path to market simpler,
   eliminating the challenges and
   costs of introducing a new piece
   of capital equipment
- Cost and time to commercialise reduced
- Improves ease of clinical adoption and subsequent commercial returns



#### **R&D Benefits**

- Pipeline of targeted imaging agents for additional disease classes including prostate and ovarian cancers already in process
- Partnerships to explore the utility of MRX technology for use in doctor's offices

### **Business Strategy**



Use MagSense® HER2
Test as a commercial launchpad

Current Phase 1 study provides proof-of-concept that MagSense® imaging is effective and provides path to commercialization



#### **Expand the pipeline**

Build a pipeline of diagnostic imaging agents targeting other cancers and diseases with high unmet medical need



### Collaborate in other biomedical applications

Generate revenue through collaboration with 3<sup>rd</sup> parties to leverage our nanoparticle expertise in other areas such as vaccines and therapy

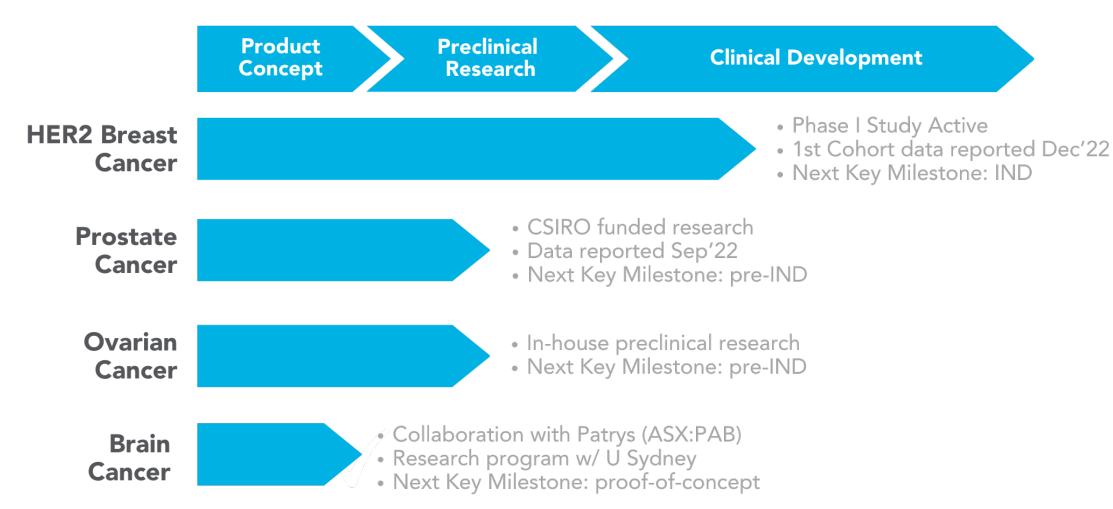


### Create a high-value biomedical portfolio

Align with strategic partners to commercialize our proprietary imaging and therapeutic products

# MagSense® Product Pipeline

### Applying targeted imaging to other cancers



# Compelling Business Model

### **Proprietary Consumables Drive Growth & Profitability**





### **Direct Sales**

Tests can be sold to any hospital or clinic with conventional clinical MRI scanners

### **Partnerships**

Enables strategic commercial partnerships with medical imaging player(s)

### Licensing

fees and shared revenue or royalties on sales

# 04 Leadership and Financials

### **Experienced Board and Management**

### Commercially focused team with deep industry & clinical experience



ROBERT PROULX CHAIRMAN & CEO

- Operationally oriented executive
- Over 25 years in life science & medical devices
- Product development & commercialization



GEOFF HOLLIS
CFO & COSEC

 ASX experienced CFO with over 20 years as a Chartered Accountant



YALIA JAYALAKSHMI CHIEF DEVELOPMENT OFFICER

 Over 25 years clinical translation of drug, device, nanoparticle delivery and diagnostic imaging product delivery



MICHAEL HARSH NON-EXEC DIRECTOR

- Former CTO of GE Healthcare
- Over 35 years in medical imaging product development



DAVID LUDVIGSON NON-EXEC DIRECTOR

- Over 35 years in pharma, medical devices
- Corporate strategy, M&A, & financing



DIANNE ANGUS NON-EXEC DIRECTOR

 Over 20 years in Australian & US listed Biotechnology companies



MARIE ZHANG VP R&D

- Over 20 years in drug development
- Leadership in early stage and startup founder



MARK VAN ASTEN NON-EXEC DIRECTOR

- Strong track record in diagnostics
   & healthcare
- Over 25 years commercializing diagnostic products



JOVANKA NAUMOSKA NON-EXEC DIR

- Attorney with over 20 years experience advising research organisations
- Expertise in commercialisation, regulatory compliance, governance & risk management

# Scientific Advisory Board

### Collective expertise in oncology, medical imaging, nanotechnology, clinical trial design



DR JOHN HAZLE SCIENTIFIC ADVISORY BOARD CHAIR

- Board certified in medical physics
- 30 years in pre-clinical & clinical imaging research
- Chairs Cancer Research at UT Graduate School of Biomedical Sciences



**PROF LISA HORVARTH** 

- Director, Department of Medical Oncology, Chris O'Brien Lifehouse
- Head of Clinical Prostate Cancer Research, Garvan Institute of Medical Research



DR ROBERT IVKOV

 Expertise in radiation oncology and development and characterization of magnetic nanoparticles



#### **PROF ANDREW SCOTT AM**

- Director, Department of Molecular Imaging,
   Olivia Newton-John Cancer Research Institute
- Experience in pre-clinical development and first in-human trials.



#### **DR PAUL GRINT**

- Expertise in commercialization of molecules
- Over 20 years experience in biologics and small molecule R&D

### Collaborators and Partners

MD Anderson Cancer Center - In 2015 the MD Anderson established a Magnetic Relaxometry Research Laboratory to help validate the Imagion technology for various cancer targets

**UC San Diego** - Radiologists with expertise in biomagnetism have been helping develop the analytical algorithms associated with magnetic relaxometry measurements and magnetic resonance imaging

**Siemens** - A research collaboration was established with Siemens Healthineers of Australia to assist with the optimization of MRI protocols currently being used in the MagSense® HER2 Breast Cancer Phase I study

**Monash University** - A \$50k CSIRO grant supports pre-clinical research at Monash University's Biomedicine Discovery Institute for prostate cancer imaging. Work commenced later in 2021

**Patrys Limited** - A collaborative research program with Patrys Limited aims to combine technologies to improve brain tumor imaging and diagnosis. Research engagement with The University of Sydney

**Global Cancer Technology** - A Joint Development Agreement aims to develop GCT's novel nanoscintillator technology for the treatment of breast cancer. Preliminary work commenced under this agreement in 2021

**NewPhase** - Imagion supplies NewPhase with iron oxide nanoparticles for incorporation into their magnetic hyperthermia treatment for cancer. The high quality of Imagion's nanoparticles enables effective heating of cancer cells resulting in cell death

Massachusetts General Hospital - A Sponsored Research Agreement aims to evaluate the use of iron oxide nanoparticles for use in vascular, or other MR imaging applications

### World class scientific collaborations & partnerships:





Making Cancer History®

















# Capital and Financial Snapshot

### Imagion ended Q4 2022 with \$4.4 million

- R&D tax incentive of \$2.5 million received in Q42022
- ✓ Widely held register with over 8,500 shareholders

Ordinary shares on issue	1,121 million
Listed and unlisted options	290 million
Share price (3 February 2023)	\$0.022
12-month range	\$0.02 - \$0.071
Average daily volume (12 months to 3 February 2023)	2.4 million shares
Market capitalization (3 February 2023)	\$25 million
Cash (31 December 2022)	\$4.4 million
Shareholder spread (3 February 2023)	Top 20 shareholders own 20%

# **Historical Cash Flows**

	2020				2021				2022			
Operating	Q1 AUD '000	Q2 AUD '000	Q3 AUD '000	Q4 AUD '000	Q1 AUD '000	Q2 AUD '000	Q3 AUD '000	Q4 AUD '000	Q1 AUD '000	Q2 AUD '000	Q3 AUD '000	Q4 AUD '000
Receipts from customers	50	26	82	65	41	48	34	84	95	143	88	88
Payments - R&D	(492)	(1,036)	(794)	(790)	(490)	(645)	(640)	(749)	(839)	(956)	(873)	(1,077)
Payments - other	(1,183)	(925)	(1,085)	(798)	(1,002)	(1,322)	(1,572)	(1,510)	(1,518)	(1,672)	(2,022)	(1,978)
Interest - net	(8)	(9)	(9)	(9)	(3)	3	(2)	(1)	(15)	(42)	(58)	(21)
Grants and R&D incentive	-	2,197	22	16	-	2,612	-	-	-	-	22	2,501
Other	23	22	26	26	46	-	-	-	-	-	27	33
Total operating	(1,610)	275	(1,758)	(1,491)	(1,408)	695	(2,180)	(2,176)	(2,277)	(2,527)	(2,816)	(454)
Investing												
Payments – assets (net)	-	-	(4)	(4)	(20)	(91)	(95)	(103)	(182)	15	(300)	(2)
Financing												
Proceeds - shares (net)	-	2,195	4,403	5,563	-	-	-	-	-	-	-	-
Proceeds - options	_	-	1,568	1,038	1,334	253	134	3,785	-	-	3	-
Repayment of borrowings	(07)	(67)	(172)	(1.4.4)	(1.42)	(66)	(74)	(77)	(52)	(226)	(260)	(207)
(leases) Other	(97)	(67)	(173)	(144)	(142)	(66)	(74)	(77)	(53)	(236)	(369)	(307)
Total financing	(97)	234 <b>2,362</b>	5,799	6,457	1,192	187	59	3,708	(53)	(236)	(366)	(307)
Net cashflows	(1,707)	2,637	4,037	4,962	(236)	791		1,429		-	(3,481)	(763)
	(1,707)		-		43	130	<b>(2,216)</b> 273	-	(2,512)	<b>(2,748)</b> 641	267	
Forex		(9)	(18)	(107)				(21)	(253)			(97)
Cash at start	3,402	1,698	4,327	8,345	13,201	13,007	13,928	11,986	13,394	10,629	8,522	5,307
Cash at end	1,698	4,327	8,345	13,201	13,007	13,928	11,986	13,394	10,629	8,522	5,307	4,446



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